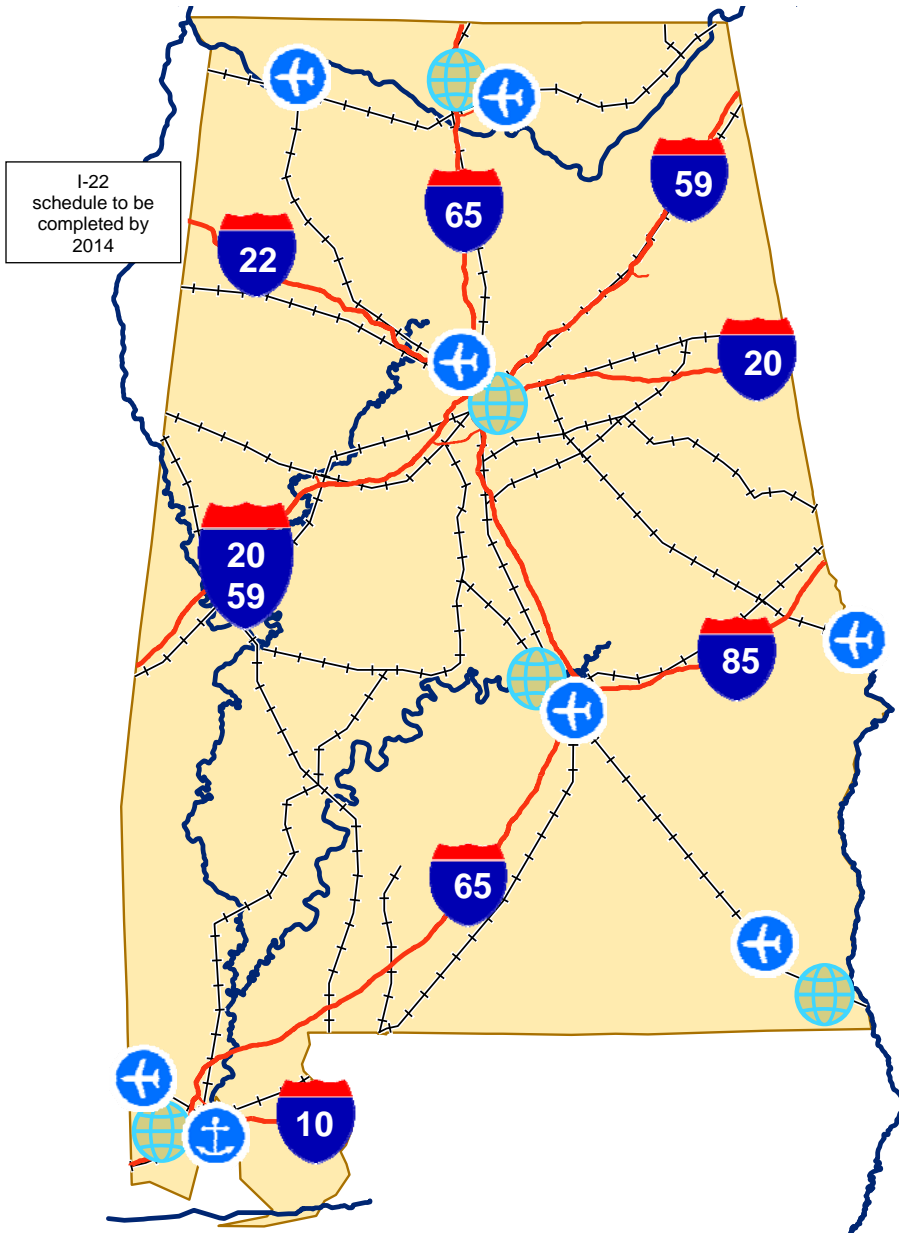
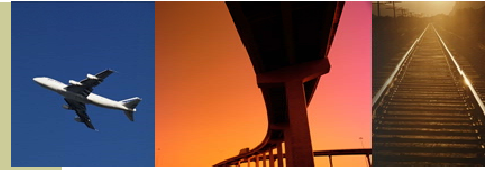


Alabama

Distribution, Logistics and Transportation Industry









Alabama is served by six major commercial airlines and several commuter airlines operating through seven airports.

Alabama water corridors connect to over 15,000 miles (24,140 km) of inland waterways in 23 states.

Port of Mobile offers carrier services and shipping options between major global, US Gulf, Southeast and Midwest markets.

Alabama offers 2,000+ miles (3,200+ km) of railroad track serviced by five Class I railroads.

Five interstate highways converge in Alabama allowing goods to be shipped to major markets. I-22 is planned to be completed by 2014, making this the sixth interstate in Alabama.

-  Interstates
-  Rail
-  Navigable Rivers
-  Regional Airports
-  General Purpose FTZs
-  Port

Alabama is home to numerous, nationally known companies with major distribution operations in the state: Home Depot, Wal-Mart, McLane Company, ACE Retail Support Center, Target, C&S Wholesale Grocers, and SYSCO.



Unparalleled Access

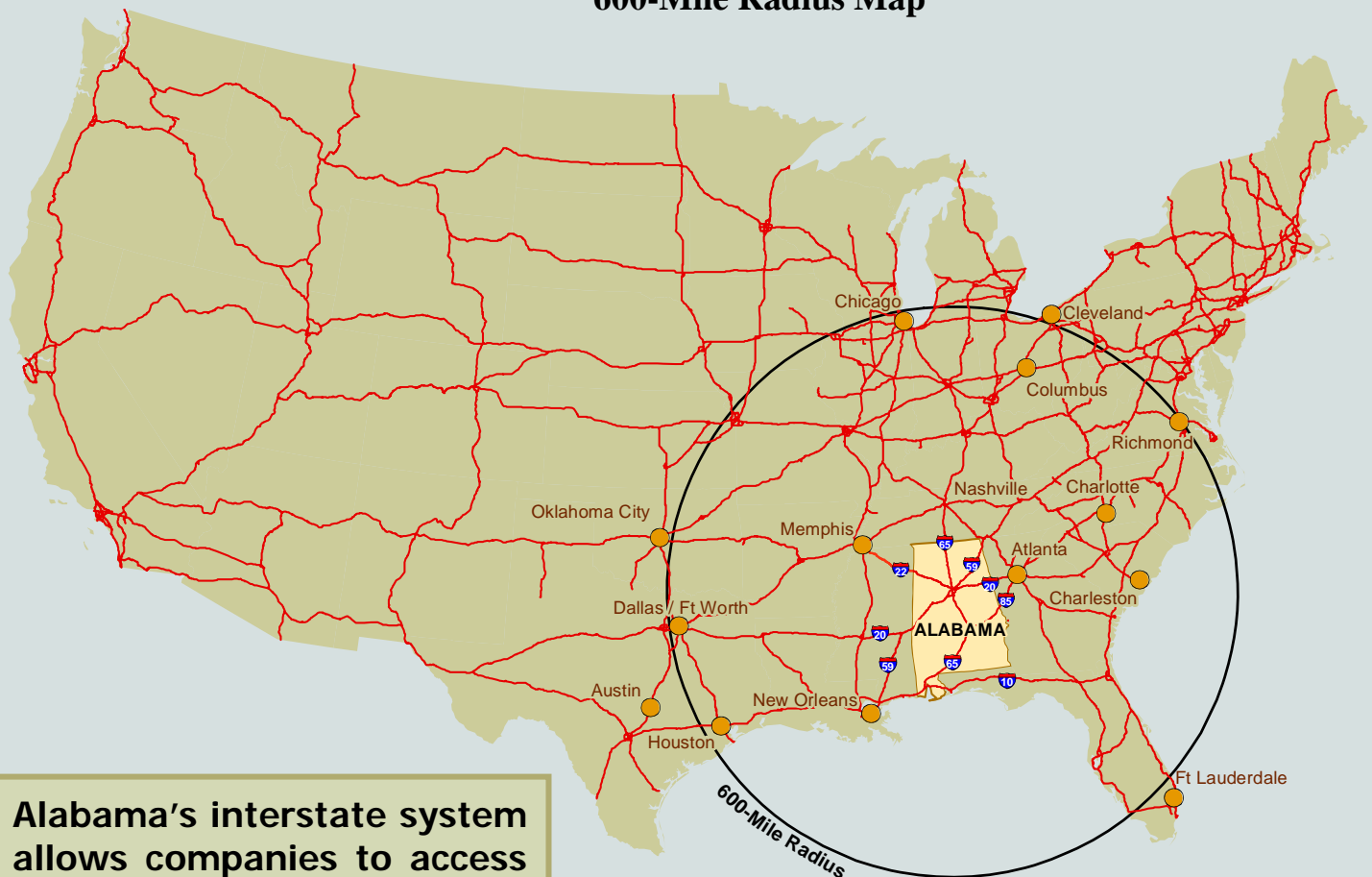
Interstate Transportation

- ◆ Five interstate highways converge in Alabama allowing goods to be shipped to major markets. I-22 is planned to be completed by 2014, making this the sixth interstate in Alabama.
- ◆ The completion of the new Interstate 22 linking Birmingham to Memphis will make Birmingham the hub of four interstate highways and will rank Birmingham among the Southeast's top interstate hubs.

An eleven hour drive time from the center of Alabama reaches west to Dallas/Fort Worth, north to Chicago, east to Charleston and south to Fort Lauderdale.

Source: Google Maps

600-Mile Radius Map



Alabama's interstate system allows companies to access over 4,534,245 businesses in a 600 mile radius.

Sources: Claritas, 2009

Unparalleled Access

Rail Transportation

- ◆ Alabama offers over 2,000 miles of railroad track serviced by five Class I railroads. The State also served by several short-lines. Excellent main line connections give shippers good access to all major market centers.

Aviation Transportation

- ◆ Alabama is served by six major commercial airlines and several commuter airlines operating through seven commercial airports. International flights are easily accessible via direct flights from major connecting cities. In addition, Alabama is located between two of the country's largest air freight centers - Memphis and Atlanta.
- ◆ Alabama has 92 public use airports. Through the Alabama Airport Improvement Program and the Federal Aviation Authority Airport Improvement Program, cities can develop airports for industrial and other civil use. Most public use airports are lighted and can accommodate corporate aircraft.

Sources: US Department of Transportation, *State Transportation Statistics, 2010*

Miles of railroad operated is synonymous with route-miles (so that a mile of single track is counted the same as a mile of double track).
Sidings, turnouts, yard switching mileage, and mileage not operated are excluded.

Alabama Department of Transportation, Aeronautics Bureau, 2010



International Intermodal Center located in Huntsville, AL

- ◆ Inland port located at Huntsville International Airport.
- ◆ Adjacent to the Jetplex Industrial Park.
- ◆ Offering domestic and international services.
- ◆ Multi-modal hub combining air, rail, & highway transportation.
- ◆ Lighted, secured yard with 24-hour fire and police protection.
- ◆ U.S. Customs Port of Entry with inspectors on-site.
- ◆ U.S. Department of Agriculture with inspectors on-site.
- ◆ Customs brokers and freight forwarders on-site.
- ◆ Panalpina provides 12 weekly international cargo flights to Europe, Asia, South America and Mexico.
- ◆ Foreign Trade Zone no. 83.

Source: Chamber of Commerce of Huntsville/Madison County, *Economic Development Handbook*

Unparalleled Access

Water Transportation

- ◆ Alabama water corridors connect to over 15,000 miles (24,140 km) of inland waterways in 23 states.
- ◆ The Alabama Channel at the Port of Mobile bisects the 1,300 mile Intracoastal Waterway, giving access to markets from Texas to Florida.

Alabama was ranked 27th in the U.S. for exports. Companies in Alabama shipped products to 191 countries. The ports and intermodal facilities have been instrumental to increasing Alabama's trade.

Source: 2010 Total Merchandise Exports to the World, Trade Stats Express

Port of Mobile

Since 2001, The Alabama State Port Authority has invested more than \$700 million in port infrastructure. New investments include \$110 Million in enhancements and new equipment at McDuffie Coal Terminal, a \$300 million container terminal, a \$110 million steel terminal, a \$26 million rail ferry terminal, a \$33 million federal turning basin, and nearly \$50 million in site development for a new intermodal container transfer facility (intermodal rail). These investments offer shippers improved carrier services and shipping options between major global, US Gulf, Southeast and Midwest markets.

- ◆ At 45 feet (13.7 meters), the port's main channel is one of the deepest channels in the South.
- ◆ Served by five Class 1 railroads and two short-lines:
 - CN, CSX, BNSF/AGR, NS & KCS.
 - CG Railway (4-day Rail Ferry Service between Mobile and Mexico).
 - Alabama State Port Authority Terminal Railway (Switching and Terminal Rail Services).
- ◆ Brookley Airport Complex, located adjacent to the port, offers immediate access to freight forwarding transportation services.
- ◆ 41 berths.
- ◆ Adjacent to I-10 and I-65.
- ◆ Cargo handling area: 4.5 million square feet (418,064 m²).
- ◆ 3 RO-RO terminals.
- ◆ 900T Barge Mounted Heavy Lift Crane Capable of Lifting 400T from a Panamax ship.
- ◆ Core business: coal, forest products, frozen poultry, iron & steel products, aluminum, oversized / heavy lift, & containers.
- ◆ Foreign Trade Zone no. 89.
- ◆ Mobile Container Terminal (250,000 TEU/Year Capacity – 800,000 TEU/Year Capacity at Full Buildout).
- ◆ Planned Intermodal Container Transfer Facility (1-3 Year construction program).
- ◆ Set Aside Lands for Logistics / Warehouse / Distribution.
- ◆ Container Carrier Service to the Port.
 - Providing shippers with world-class container service from Mobile to North and South Asian ports, the Mediterranean, South and Central America, as well as the Caribbean.
 - Maersk, CMA CGM, APL, HMM, ZIM.

Source: Alabama State Port Authority, 2010

Labor Availability

- ◆ Wholesale (NAICS 42) in Alabama accounted for 71,871 jobs and 8,740 establishments in 2010.
- ◆ Transportation and Warehousing (NAICS 48-49) in Alabama accounted for 48,595 jobs and 3,315 establishments in 2010.
- ◆ Alabama Industrial Development Training (AIDT) –
 - AIDT was established to help new and expanding Alabama companies recruit and train an outstanding workforce. AIDT is consistently recognized for its excellence.

Source: Bureau of Labor Statistics, Quarterly Census of Employment and Wages, preliminary 2010 Preliminary Annual Data

Low Employment Costs

Position	Alabama	Southeast U.S.*	U.S.
Distribution Manager	\$40.84	\$40.72	\$43.18
Sales Representative (General)	\$21.80	\$22.10	\$23.64
Purchasing Agent	\$25.16	\$25.44	\$27.11
Warehouse Manager	\$29.16	\$29.79	\$31.80
Laborer Receiving	\$11.28	\$11.65	\$12.63
Laborer Warehouse	\$10.94	\$11.30	\$12.30
Truck Driver Heavy	\$17.33	\$17.70	\$19.24
Stock Handler	\$12.48	\$12.84	\$13.98
Order Filler	\$12.25	\$12.62	\$13.69
Hand Packager	\$10.59	\$10.95	\$11.91
Forklift Operator	\$12.90	\$13.26	\$14.44
Shipping & Receiving Clerk	\$14.08	\$14.44	\$15.68

Hourly Median Salaries

Industry: NAICS 4231 – Wholesale Trade - Durable Goods, Data as of: July 1, 2011

*Southeast U.S. includes AL/AR/FL/GA/KY/LA/MS/NC/SC/TN/VA.

Source: 2011 ERI Economic Research Institute, Inc. Salary Assessor, Assessor Series data leased to subscriber. Re-sale of Assessor data is prohibited.

Low Operating Costs

- ◆ No inventory tax.
- ◆ Sales and use tax abatements for qualifying companies.
- ◆ Property taxes are the lowest in the U.S.
- ◆ Property tax abatements for qualifying companies.
- ◆ Alabama has one of the lowest overall corporate income tax burdens in the U.S.
- ◆ Alabama is one of only a few states to allow federal income tax paid or accrued to be deducted from state income tax.
- ◆ Right-to-Work state.

Source: Federation of Tax Administrators

Company	County	Product	Jobs Created	Investment (Millions)
2011				
Dollar General	Jefferson	Distribution Center	650	\$60 (New)
2010				
Home Depot	Jefferson	Distribution center for home improvement warehouse stores	100	N/A (Expansion)
Medline Industries Inc.	Autauga	Distribution of healthcare supplies	40	\$12.5 (New)
2009				
Spartan Logistics	Shelby	Distribution center for health care industry	65	\$7,000,000 (Expansion)
Children's Place	DeKalb	Distribution of children's apparel	250	\$20,000,000 (Expansion)
Wal-Mart	Cullman	Grocery distribution center	25	N/A (Expansion)
2008				
Home Depot	Jefferson	Distribution center for home improvement warehouse stores	400	\$33 (New)
2007				
Vanity Fair Brands LP	Monroe	Dist. center of intimate apparel	200	N/A (New)
Global Industries Components	Blount	Dist. of industrial supplies	25	N/A (New)
2006				
Children's Place	DeKalb	Dist. of children's merchandise	300	\$55 (New)
Buffalo Rock Pepsi	Talladega	Distribution center	55	\$4 (New)
2005				
Wal-Mart Stores	Cullman	Distribution center	150	\$30 (Expansion)
Jo-Ann Stores Inc.	Lee	Fabric and craft goods dist. center	425	\$46 (New)
SYSCO Food Services	Geneva	Broad-line foodservice distribution	227	N/A (New)
2004				
Dade Paper	Baldwin	Premium paper, plastic, foam disposables and janitorial supplies	125	\$.588 (New)
Style Crest Products	Franklin	Wood Products distribution	75	\$8 (New)
Ferguson Enterprises	DeKalb	Plumbing/HVAC distributor	30	\$6.5 (Expansion)
FedEx Ground	Jefferson	Package distribution	135	\$5 (Expansion)
2003				
Wood Fruitticher Grocery	Jefferson	Food distribution	50	\$10 (Expansion)
Millard Refrigerated Services	Mobile	Cold storage & distribution	200	\$27 (New)
2002				
American Apparel	Dallas	Distribution center-military uniforms	100	\$.5 (Expansion)
Sysco of Central Alabama	Shelby	Food distribution center	30	\$4 (Expansion)
Meow Mix Company	Limestone	Cat food distribution	77	\$12 (New)

N/A - Not Available